PESHAWAR ELECTRIC SUPPLY COMPANY

WORLD BANK ELECTRICITY DISTRIBUTION EFFICIENCY IMPROVEMENT PROJECT (EDEIP)

(PROJECT ID P170230)

NOTICE TO CONDUCT EARLY MARKET ENGAGEMENT (EME) FOR PROCUREMENT OF 20,723 NO'S STANDARD ASSET PERFORMANCE MANAGEMENT SYSTEM (APMS) WITH MAGNETIC CONTACTOR AND NON – MOTORIZED MCCB (ORDERING CODE: APMS-MC-S100 & APMS-MC-S200) ALONG WITH ALLIED MATERIAL AND RELATED SERVICES FOR INSTALLATION IN PESCO OPERATION CIRCLES .

1. The Peshawar Electric Supply Company (PESCO), represented by the Chief Engineer (Development), PMU, PESCO has received financing from the World Bank toward the Electricity Distribution Efficiency Improvement Project (EDEIP) and intends to apply a portion of the proceeds toward the payments under the contract for Procurement of 20,723 Nos Asset Performance Management System (APMS) along with Allied Material and Related Services for Installation on Distribution Transformers of 200KVA & 100KVA Ratings. For this contract, the Borrower shall process the payments using the Payment disbursement methods, as defined in the World Bank's Disbursement Guidelines for Investment Project Financing, except for those payments, which the contract provides to be made through Letter of Credit. A brief description of material is as under:

S. No.	Description	Quantity
1	Asset Performance Management System (APMS) for 200KVA Rating along with Allied Material for installation and PITC – UDIL Compliant MDC driver Software	6,627No's
2	Asset Performance Management System (APMS) for 100KVA Rating along with Allied Material for installation and PITC – UDIL Compliant MDC driver Software	14,096 No's
3	Insulated S/C, AA, 185 mm2 Cable for APMS of 200KVA Transformers	332 KM
4	Insulated S/C, AA, 120 mm2 Cable for APMS of 100KVA Transformers	706 KM
5	PG Connector (T-150)	5,6384
6	PG Connector (T- 220)	26,508
7	Earthing Rod, Wire and Boring	20,723 Sets
8	Bimetallic Lugs for 200KVA T/F for 185mm2 S/C Cable	53,016 No's
9	Bimetallic Lugs for 100KVA T/F for 120mm2 S/C Cable	112,768 No's

2. The procurement will be conducted on an **International Competitive Bidding (ICB)** basis following the **Single Stage – Two Envelope (SSTE) Bidding procedure** by using Standard Procurement Document for Goods and in accordance with the World Bank Procurement Regulations for IPF Borrowers (November 2020).

3. Chief Engineer (Dev.) PMU, PESCO now intends to undertake an **Early Market Engagement** aimed to engage National & International potential firms/bidders and receiving their feedback on the below mentioned points prior to initiation of formal procurement process. This exercise is aimed at refining the procurement approach and encourage maximum participation by inviting their feedback on the following:
   1) Indicative Timeline for Supply and Installation of APMS a/w Allied Material (commencing from signing of the Contract Agreement).
   2) Common or prevalent risks within the Supply Chain(s).
   3) Market's Technical and financial capacity and capabilities.
   4) Feedback on Proposed Specifications or Risk Allocation, if any.
   5) Any current or potentially innovative developments or new technologies in the market that may enhance performance or reliability.

4. The purpose of the Engagement is to:
   - Gain insights into market trends, technical advancements and supplier capabilities.
   - Identify potential challenges and mitigation strategies to optimize procurement efficiency.
   - Gather industry feedback on key procurement and contractual considerations.

All interested potential suppliers/bidders (manufacturers, suppliers, and firms) are encouraged to participate in the Early Market Engagement (EME) scheduled for **30- 07-2026 at 1100 hours (PST).**

The in-person session will be held at the office of the Chief Engineer (Development), PMU, PESCO, at the address provided below. For online participation, interested participants may join via Microsoft Teams using the following details:

- **Meeting ID: 934 328 467 667 8 Passcode: MW9mm9**

Participants are requested to ensure their availability accordingly and join the session in a timely manner.

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